

1 THE FAILURES AND FUTURE OF THE EB-5 REGIONAL
2 CENTER PROGRAM: CAN IT BE FIXED?

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4 TUESDAY, FEBRUARY 2, 2016

5 United States Senate,
6 Committee on the Judiciary,
7 Washington, D.C.

8 The Committee met, pursuant to notice, at 10:03 a.m.,
9 in room SD-226, Dirksen Senate Office Building, Hon. Chuck
10 Grassley, Chairman of the Committee, presiding.

11 Present: Senators Grassley, Sessions, Cornyn, Flake,
12 Perdue, Tillis, Leahy, Feinstein, Schumer, Klobuchar, and
13 Blumenthal.

14 OPENING STATEMENT OF HON. CHUCK GRASSLEY, A U.S.

15 SENATOR FROM THE STATE OF IOWA

16 Chairman Grassley. Before I give my statement and
17 Senator Feinstein gives her statement, I would like to kind
18 of summarize the statement before I give it.

19 Number one, the purpose of the hearing is oversight, of
20 course, but it is trying to get people to understand what
21 can be done under existing law and try to encourage as much
22 reform and enforcement under existing law can get done. And
23 that refers basically to the agencies having lots of
24 authority to change the program back to its original intent.

25 And then the other thing is the hearing, by what I just

1 said, trying to get the agencies to do what they can to get
2 this program back on its even keel, is because we worked so
3 hard through the last 6 months of last year in a very
4 bipartisan way, and also what I think would have been a
5 bicameral way, to reform the program, and we did not get it
6 done because, just like a massive force coming down
7 involving the EB-5 Investment Coalition, the Chamber of
8 Commerce, and the Real Estate Roundtable, with their force
9 in the back rooms of the Congress, kept us from getting the
10 legislation passed. And we do have to pass some
11 legislation. But it is not the only way that changes can be
12 made.

13 In 1990, Congress created an employment preference
14 category known as "EB-5" which was "intended to create new
15 employment for U.S. workers and to infuse new capital into
16 the country"--then there is a comma, and then listen to
17 these next words--"not to provide immigrant visas to wealthy
18 individuals."

19 Two years later, Congress revised the EB-5 category by
20 establishing a pilot program allowing investors to use
21 regional centers to pool their investments. This "pilot"
22 program still exists, nearly 25 years later, but it is very
23 deeply flawed, lacks adequate oversight, and has veered far
24 away from congressional intent. The program is in need of a
25 major overhaul if it is going to be reauthorized at the end

1 of this fiscal year.

2 Yet despite the need for reform, the fiscal year 2016
3 omnibus appropriations bill included a straight and clean
4 extension of the program. This was a disappointment given
5 the alarm bells and whistleblower allegations. It was a
6 missed opportunity. So we will have to make a decision:
7 Should this program be fixed or should it be nixed?

8 It is widely acknowledged that the EB-5 program is
9 riddled with flaws and corruption. Maybe it is only here on
10 Capitol Hill. Capitol Hill is an island surrounded by
11 reality--that we can choose to plug our ears and refuse to
12 listen to commonly accepted facts. Just listen to all the
13 people that have raised questions. The Government
14 Accountability Office, the media, industry experts, Members
15 of Congress, and Federal agency officials have concurred
16 that the program is a serious problem with serious
17 vulnerabilities. So let me just mention a few.

18 Do you know that investments can be spent before
19 business plans are approved?

20 Do you know that regional center operators can charge
21 exorbitant fees of foreign nationals in addition to their
22 required investments?

23 Do you know that jobs created are not "direct" or
24 verifiable jobs but, rather, are "indirect" and based on
25 estimates and economic modeling?

1 Jobs created by U.S. investors are counted by foreign
2 nationals when obtaining a green card, even if EB-5 money is
3 only a fraction of the total invested.

4 Do you know that investment funds are not adequately
5 vetted?

6 Do you know that gifts and loans are acceptable sources
7 of funds from foreign nationals?

8 Do you know that investment level has been stagnant for
9 nearly 25 years?

10 Do you know that there is no prohibition against
11 foreign governments owning or operating regional centers or
12 projects?

13 Do you know that regional centers can be rented or sold
14 without Government oversight or approval?

15 Do you know that regional centers do not have to
16 certify that they comply with securities laws?

17 Do you know that there is no oversight of promoters who
18 work overseas for the regional centers?

19 Do you know that there is no set of sanctions for
20 violations, no recourse for bad actors?

21 Do you know that there are no required background
22 checks on anyone associated with a regional center?

23 Do you know that regional centers draw Targeted
24 Employment Area boundaries around poor areas in order to
25 come in at a lower investment level, yet the jobs created

1 are not actually created in those areas?

2 Do you know that every Targeted Employment Area
3 designation is rubberstamped by the agency?

4 Do you know that adjudicators are pressured to get to
5 yes, especially for those politically connected?

6 Do you know that visas are not properly scrutinized?

7 Do you know that visas are pushed through despite
8 security warnings?

9 Do you know that files and applications lack basic and
10 necessary information to monitor compliance?

11 Do you know that the agency does not do site visits for
12 each and every project?

13 Do you know that there is no transparency on how funds
14 are spent, who is paid, and what investors are told about
15 the projects?

16 And then there are national security concerns that
17 ought to affect everybody in this period of terrorism.
18 There are also classified reports that detail the national
19 security fraud and abuse. Our Committee has received
20 numerous briefings, and we have also received classified
21 documents to show this side of the story.

22 The enforcement arm of the Department of Homeland
23 Security wrote an internal memo that raises serious concerns
24 about the program. One section of the memo outlines
25 concerns that it could be used by Iranian operatives to

1 infiltrate the United States. The memo identifies seven
2 main areas of program vulnerability, including the export of
3 sensitive technology, economic espionage, use by foreign
4 government agents and terrorists, investment fraud, illicit
5 finance, and money laundering.

6 An interagency working group was organized by--get
7 this--the National Security Staff because of the serious
8 concerns. This group's draft memo said, "The capital
9 raising activities inherent in the regional center model
10 raise concerns about investor fraud and other conduct that
11 may violate U.S. securities laws."

12 Now, the Securities and Exchange Commission has brought
13 at least 10 suits against regional centers and operators.
14 U.S. investors and foreign nationals are being duped and
15 left high and dry. We will hear from the head of the
16 Commission's enforcement branch about what they are seeing
17 in the market.

18 Then there is the fact that most of the visas are going
19 to urban and affluent areas at a discounted rate when
20 Congress specifically intended to steer some visas to rural
21 and high unemployment areas. Census tracts are stitched
22 together to incorporate remote public housing developments
23 so that high-rises, hotels, casinos, and resorts can attract
24 investors for less than the statutory \$1 million
25 requirement.

1 How many more intelligence reports are needed to
2 understand the problems? How many more whistleblowers are
3 going to be demoted for speaking the truth? How many more
4 projects in midtown Manhattan at the expense of rural
5 America need to be highlighted? How many more headlines are
6 needed before the program is going to be fixed?

7 Some say that we should do away with the program. Some
8 say it needs to be reformed. And then, you know, there are
9 some, as evidenced before Christmas, as I have already
10 reported, who like the status quo. But it is time for
11 things to change.

12 Today, we will hear from the Department of Homeland
13 Security about the enhancements they have made and the
14 improvements that they are considering. Nearly 4 years ago,
15 I sent a letter to Director of U.S. Citizenship and
16 Immigration Services Mayorkas about the problems in the
17 program. Mayorkas, who is now number two at the Department,
18 said he was considering regulatory changes to address the
19 problem. Yet the Department has not done anything to
20 resolve the problems. I am hopeful the agency will take
21 immediate and appropriate steps within their authority to
22 turn this program around.

23 Now, Senator Feinstein, thank you.

24 OPENING STATEMENT OF HON. DIANNE FEINSTEIN, A U.S.

25 SENATOR FROM THE STATE OF CALIFORNIA

1 Senator Feinstein. And I thank you, Mr. Chairman, and
2 I very much agree with what you have had to say. I am
3 sitting in as Ranking Member today because, as you know,
4 Senator Leahy has a very good reason as to why he cannot be
5 here this morning.

6 I oppose the EB-5 program. I believe it should expire
7 on September 30 of this year when it is set to end. And let
8 me put it very simply. I do not believe America should sell
9 visas and eventually citizenship. The right to immigrate
10 should not be for sale.

11 As millions wait years and years--and as a matter of
12 fact, right now there are 4.4 million people waiting in
13 lines, and some have been in those lines waiting for 24
14 years. And they wait to be able to obtain a work visa or
15 for Congress to act to repair this broken immigration
16 system. This program provides a special path for the
17 wealthy to become citizens. Our message to the world should
18 not be that we care more about a half a million dollars than
19 we care about American families.

20 Beyond that, the program is rife with problems. Number
21 one is fraud. The program involves huge pools of
22 investments recruited overseas, far from United States
23 regulators. The lure for the investment is not a return,
24 but a chance at U.S. citizenship through a visa. This is a
25 big magnet for fraud. In case after case, the SEC has

1 brought fraud charges against those who are alleged to have
2 made false statements to lure investors and then use the
3 money for personal reasons. We have compiled five of these.
4 Let me read them to you.

5 Case number one, criminal indictment for \$160 million
6 fraud in connection with a purported convention center
7 project near O'Hare airport in Chicago. The SEC has also
8 previously filed fraud charges, which were settled. The SEC
9 says \$147 million was returned to investors. Last month,
10 the defendant, Anshoo Sethi, 32, pleaded guilty. Each
11 investor apparently has received the money back, and none
12 received a visa.

13 Case two, SEC civil fraud charges against a Bay Area
14 oil and gas company, Luca International, and its CEO for \$68
15 million Ponzi-like scheme. The complaint says that the
16 Chinese community was targeted, that parts of the money,
17 several million dollars, were raised through EB-5, and the
18 money was misspent for personal use. The defendants in this
19 case are Marco and Bebe Ramirez, as well as a series of
20 corporate entities.

21 Case three, SEC's civil fraud charges for \$125 million
22 fraud in connection with two Seattle real estate projects.
23 The complaint alleges diverting of funds for personal use.
24 Defendants are Lobsang Dargey and a series of corporate
25 entities.

1 Case number four, SEC civil fraud cause in South
2 Florida, alleging that Lin Zhong and a company raised \$8.5
3 million through EB-5, but diverted nearly \$1 million to
4 purchase a boat, a BMW, and a Mercedes, among other improper
5 personal uses of investor funds.

6 Case number five, SEC civil fraud case brought in Los
7 Angeles against New York-based immigration lawyers offering
8 EB-5 investments while not registered with the SEC to act as
9 brokers. The complaint alleges the lawyer "abused his role
10 as an immigration attorney to illicitly operate as a broker
11 and engage in a scheme to secretly receive commissions for
12 selling EB-5 securities." The SEC obtained agreements from
13 numerous other law firms in Texas, Miami, Hoboken, and Los
14 Angeles to cease and desist from similar conduct.

15 And it goes on and on.

16 The program involves, as I said, huge pools of
17 investments. It has become a big magnet for fraud. The
18 Justice Department obtained an indictment on similar grounds
19 as I have just read, and individual investors have also been
20 sued. According to the GAO, over a 2-year period from
21 January 2013 to January 2015, the SEC reported over 100
22 tips, complaints, and referrals related to the EB-5 program.
23 In my State, we have--how many regional centers? Ninety-two
24 regional centers, putting these things together. Just over
25 half resulted in further investigation by the SEC or were

1 referred to other law enforcement.

2 DHS officials reported to GAO that the Fraud Detection
3 and National Security Office "constantly identifies new
4 fraud schemes, and they must work to stay on top of emerging
5 issues." One other big issue is whether this money comes
6 from lawful sources. The GAO's report says, and I quote,
7 "Both USCIS and State Department officials noted they did
8 not have the authority to verify banking information with
9 many foreign countries. For example, State officials said
10 that because the United States Government lacks access to
11 many foreign financial systems, there is no reliable method
12 to verify the source of the funds."

13 In other words, the Government Accountability Office
14 report documents that officials in the agencies running this
15 program believe it is difficult to verify where this money
16 is coming from. One example noted in the GAO report is
17 that, and I quote, "A petitioner did not report potential
18 financial ties to a number of brothels in China which would
19 have raised questions about the legitimacy of the
20 petitioner's source of funds." And that is just one. That
21 petition ultimately was denied, according to the GAO report.

22 But think about the illicit nefarious sources of
23 funding we could be talking about--drug trafficking, human
24 trafficking, labor or sex, organized crime, terrorist
25 groups. And the list goes on and on.

1 So my view, Mr. Chairman, is that this program should
2 expire.

3 Chairman Grassley. Before I introduce you two, you or
4 your staff worked hard last fall to help us put legislation
5 together by reviewing it, offering technical assistance for
6 a bipartisan bill that we were hoping to get passed before
7 Christmas. So I just think I ought to take--whether it is
8 you or your staff, take the opportunity to thank you for the
9 extra effort you went to for us to draft what we thought was
10 a bill that would pass the Congress and get all this problem
11 taken care of.

12 I am going to introduce Mr. Colucci, Chief of Immigrant
13 Investor Program Office that oversees the EB-5 program. He
14 has held this position since December 2013. In this role,
15 he leads the IPO staff of adjudicators, economists, and
16 program support specialists in administering the EB-5
17 program. Before joining the agency, he spent time at the
18 Treasury Department and the Bureau of Alcohol, Tobacco,
19 Firearms, and Explosives, ATF.

20 Mr. Stephen Cohen is Associate Director of the
21 Securities and Exchange Commission Division of Enforcement.
22 In that capacity, he oversees a broad range of domestic and
23 international enforcement activities, including
24 investigations involving accounting and disclosure fraud,
25 insider trading, registered and unregistered security

1 offerings. He has been with the SEC for over 10 years, but
2 has also worked in private practice and as a trial attorney
3 in the Department of Justice.

4 Before you give your testimony, Mr. Colucci, I would
5 like to ask you to be sworn, both of you. Do you affirm
6 that the testimony you are about to give before the
7 Committee will be the truth, the whole truth, and nothing
8 but the truth, so help you God?

9 Mr. Colucci. I do.

10 Mr. Cohen. I do.

11 Chairman Grassley. Thank you. They both affirmed.

12 Mr. Colucci, go ahead, please. Yes, thank you for
13 turning on the microphone.

1 STATEMENT OF NICHOLAS COLUCCI, CHIEF, OFFICE OF
2 IMMIGRANT INVESTOR PROGRAM, U.S. CITIZENSHIP AND
3 IMMIGRATION SERVICES, U.S. DEPARTMENT OF HOMELAND
4 SECURITY, WASHINGTON, D.C.

5 Mr. Colucci. Chairman Grassley, Senator Feinstein, and
6 distinguished members of the Committee, I am pleased to be
7 here today to speak with you about the EB-5 Immigrant
8 Investor Program. My name is Nicholas Colucci, and since
9 December 2013, I have been the Chief of USCIS' Immigrant
10 Investor Program Office. I came to USCIS with more than 21
11 years of regulatory and law enforcement experience with the
12 Bureau of Alcohol, Tobacco, Firearms, and Explosives and the
13 Financial Crimes Enforcement Network, where I managed
14 diverse teams dedicated to combating money laundering,
15 fraud, and terrorism financing. I share the Committee's
16 dedication to ensuring the integrity of the EB-5 program and
17 would like to tell you today about the steps that we have
18 already taken and those that we are planning that will
19 increase the transparency of the EB-5 program, reduce the
20 risk for fraud, and, of the utmost importance, help preserve
21 our Nation's security. I thank the Committee for your
22 support and continued interest in strengthening the EB-5
23 program.

24 USCIS has taken great strides to develop a foundation
25 to strengthen the integrity of the EB-5 program. Most

1 significantly, in 2013, USCIS realigned the EB-5 program
2 into IPO, the Immigrant Investor Program Office, and
3 relocated it to Washington, D.C. USCIS also created a Fraud
4 Detection and National Security EB-5 Division and embedded
5 its personnel within our office to work alongside our
6 adjudications officers and economists.

7 USCIS has well positioned itself to administer the EB-5
8 program effectively and to safeguard against fraud and
9 national security concerns. However, no agency can do this
10 alone. The establishment of IPO, the Immigrant Investor
11 Program Office, in Washington, D.C., allows us to work
12 closely with partners such as the Securities and Exchange
13 Commission, Immigration and Customs Enforcement, the Federal
14 Bureau of Investigation, and the Department of State to
15 quickly identify and respond to fraud and national security
16 concerns and to develop strategies to mitigate these risks.

17 Since establishing IPO to oversee the EB-5 program,
18 USCIS has undertaken several initiatives to strengthen the
19 program and increase our ability to mitigate, identify, and
20 address fraud and national security risks, including more
21 than doubling the number of embedded fraud detection and
22 national security professionals in fiscal year 2015 and more
23 than tripling the number of overseas verification requests
24 sent to post in support of EB-5 adjudications; providing
25 ongoing antifraud-related training to IPO staff to increase

1 awareness and understanding of potential fraud schemes and
2 scenarios; undertaking a thorough review of existing
3 regional centers and terminating those that failed to submit
4 required information or promote economic growth; expanding
5 security checks to cover regional center businesses and
6 certain executives; and publishing an updated, classified
7 Intelligence Assessment of the EB-5 program in fiscal year
8 2015.

9 We have accomplished much to strengthen the integrity
10 of the EB-5 program, but as Secretary Johnson noted in his
11 April 2015 letter to this Committee, there remains more to
12 be done, much of which requires Congress' help. USCIS has
13 worked closely with congressional staff to identify key
14 legislative enhancements to further strengthen the integrity
15 of the EB-5 program, including providing USCIS with specific
16 statutory authority to ensure the regional program is free
17 of bad actors, to impose graduated sanctions where
18 appropriate, and to collect each year the information we
19 need to better oversee the program.

20 If implemented, I believe these common-sense reforms
21 would create immeasurable benefits for the EB-5 program.
22 With the continued support of this Committee, I am confident
23 that we can ensure the EB-5 program fully realizes its goal
24 of stimulating the United States economy through job
25 creation and capital investment, while safeguarding national

1 security and program integrity.

2 We look forward to continuing to work with this
3 Committee to share ideas on how to further strengthen the
4 EB-5 program and to provide technical assistance, if
5 requested, to any EB-5-related legislation.

6 Once again, I appreciate the opportunity to be here
7 today. I am happy to answer your questions. Thank you.

8 [The prepared statement of Mr. Colucci follows:]

1 Chairman Grassley. Thank you.

2 Mr. Cohen.

1 STATEMENT OF STEPHEN L. COHEN, ASSOCIATE DIRECTOR,
2 DIVISION OF ENFORCEMENT, U.S. SECURITIES AND
3 EXCHANGE COMMISSION, WASHINGTON, D.C.

4 Mr. Cohen. Chairman Grassley, Senator Feinstein, and
5 members of the Committee, thank you for inviting me to
6 testify on behalf of the U.S. Securities and Exchange
7 Commission regarding the SEC's work related to the United
8 States Citizenship and Immigration Services' EB-5 Immigrant
9 Investor Program.

10 The SEC's mission is to protect investors, maintain
11 fair, orderly, and efficient markets, and facilitate capital
12 formation. The SEC's Division of Enforcement furthers this
13 mission by investigating potential violations of the Federal
14 securities laws and, with the approval of the Commission,
15 bringing cases where evidence of such violations is found.
16 Although the SEC has no role in administering the EB-5
17 program, over the last few years the Enforcement Division
18 has worked with other SEC divisions and offices and with our
19 law enforcement partners at the State, Federal, and
20 international level to focus on potential violations of the
21 Federal securities laws related to the EB-5 program. These
22 efforts have coincided with a strong working relationship
23 with the USCIS.

24 Although the SEC does not have oversight of the
25 program, certain aspects of the EB-5 investments can

1 implicate the Federal securities laws. When Congress first
2 created the EB-5 program, each EB-5 investment was an
3 individual infusion of capital by an EB-5 applicant into a
4 business managed directly by the EB-5 applicant. Structured
5 as such, the Federal securities laws were not typically
6 implicated. Starting in 1992, however, Congress authorized
7 a pilot program that enabled regional centers to pool
8 multiple investors' funds. These pooled investments are
9 generally offered as securities under one or more exemptions
10 from the registration requirements of the Federal securities
11 laws.

12 As with other unregistered private securities
13 offerings, the SEC has limited visibility into this market
14 as compared to registered offerings in the public market.
15 Despite the potential exemptions from registration, however,
16 EB-5 investments are still subject to the statutes and rules
17 governing the offer and sale of securities, including the
18 antifraud provisions of the Federal securities laws.

19 Because the Commission does not administer the EB-5
20 program, it generally does not receive or review materials
21 related to the program. Additionally, as EB-5 investments
22 are sold to non-U.S. persons, there is limited regulatory
23 transparency with these offshore offers and sales of
24 securities. Nonetheless, the SEC's Enforcement Division
25 scrutinizes allegations regarding specific EB-5 investments

1 and has brought a number of fraud and unregistered broker-
2 dealer cases related to them.

3 Despite the EB-5 context, in most regards these cases
4 are no different than many others we bring every year.
5 Since February 2013, when the first EB-5-related action was
6 filed, the Commission has filed 19 cases involving EB-5
7 offerings by U.S.-based persons or entities, almost half of
8 which involved fraud allegations.

9 Beyond specific enforcement actions, in October 2013,
10 the SEC's Office of Investor Education and Advocacy and the
11 USCIS issued a joint investor alert about potential
12 investment scams targeting foreign nationals who participate
13 in the EB-5 program. In addition, earlier this year, the
14 SEC's Office of Compliance Inspections and Examinations
15 stated in its yearly examination priorities that it would
16 review private placements, including offerings involving the
17 EB-5 program, to evaluate whether legal requirements are
18 being met.

19 The SEC has also worked with the Financial Industry
20 Regulatory Authority, or FINRA, to share information and
21 expertise regarding the role of brokers and dealers in the
22 EB-5 industry. FINRA also has released guidance and
23 rulemaking related to EB-5 offerings.

24 In addition, the SEC and USCIS have developed an
25 effective information-sharing relationship with appropriate

1 procedural safeguards, providing each other with training
2 and technical assistance that facilitates the independent
3 fulfillment of our mandates. These coordinated efforts also
4 have benefited our other law enforcement partners and been
5 effective both in sending a deterrent message to the EB-5
6 marketplace and an increasing awareness of potential risks
7 to investors who participate in the program. We look
8 forward to continuing to work further with USCIS and our
9 other law enforcement partners as we enforce the securities
10 laws in relation to EB-5 investments.

11 Thank you again for the opportunity to appear here
12 today, and I would be happy to answer any questions you may
13 have. Thank you.

14 [The prepared statement of Mr. Cohen follows:]

1 Chairman Grassley. Thank you both very much for your
2 testimony, and we will have 5-minute rounds.

3 Mr. Colucci, you outlined a number of so-called
4 enhancements in your testimony. I think that those
5 enhancements are some window dressing, kind of a bland
6 attempt to fix a flawed program. I think the agency could
7 have done more, in fact, so much more, but instead it has
8 focused on every way to expand deferred action and other
9 administrative amnesty programs. So I would drill down with
10 you to something you said in your statement. You said that
11 the agency needed additional authority to "enhance reporting
12 and auditing processes."

13 So my question is: Why is more authority needed here?
14 Simply why can't the agency require regional centers today
15 to disclose and be more transparent about their businesses
16 and their practices?

17 Mr. Colucci. Thank you for that question, Chairman
18 Grassley. There are things that we can do and plan to do to
19 collect additional information from the regional centers.
20 As you know, we collect information annually from regional
21 centers, and right now we are actively working on a form
22 that will include greater disclosures.

23 One of the things that the Secretary included in his
24 letter to the Committee was a requirement for regional
25 centers to certify continued compliance with United States

1 securities laws, and we do think that does require
2 legislative enhancement as opposed to something that we can
3 do through regulation.

4 Chairman Grassley. Okay. In that latter statement you
5 made, I do not know whether, without studying the letter to
6 a greater extent on that simple point, but I think in too
7 many instances passing the buck to Congress when your agency
8 could simply do more of this today and demand that regional
9 centers provide information on pending litigation, number
10 one, use of fees and accounting of funds received and spent.
11 It seems to me that that is just something that you could do
12 right now and not need additional legislation. So I guess I
13 would have to have you show me why you need legislation, at
14 least to get that information.

15 Also, you mentioned that it would be helpful if your
16 agency had more authority to terminate regional centers for
17 criminal or security concerns. So my question is: If you
18 had that authority, would you have terminated more centers
19 in the last few years? And how many do you think would be
20 terminated if you had this authority today?

21 Mr. Colucci. I can speak to when I took over the
22 program in December 2013 and can say that in those cases
23 where fraud or national security issues are present in the
24 regional center, we have sought and are currently seeking
25 termination of those regional centers. So nothing right now

1 is stopping us from doing our job, which is what we are
2 doing. We have a number of cases that are ongoing to do
3 exactly that.

4 Chairman Grassley. Again for you, sir, the law states
5 that investors shall pay \$1 million for an EB-5 visa, but
6 there is a discount or lower investment amount for rural
7 areas and areas with high unemployment, known as "Targeted
8 Employment Areas." Despite clear congressional intent to
9 spur immigrants to invest and create jobs in areas of
10 greatest need, it seems to me that the Department has
11 routinely allowed EB-5 money to be invested in projects in
12 affluent urban areas with low unemployment and little
13 shortage of available financing. The Department has looked
14 the other way and rubberstamped State and local
15 designations.

16 Now, there is nothing in the law that says the
17 Secretary shall abide by those determinations. It is the
18 Department's job then to oversee and designate TEAs, and
19 they need to start doing it now.

20 So my question: Why not rescind your regulation and
21 start overruling State TEA designations?

22 Mr. Colucci. Chairman, as you mentioned, our
23 regulations right now allow the States to create and
24 designate Targeted Employment Areas, and through our policy
25 memo that was issued in May 2013, we defer to the States the

1 actual construction of the Targeted Employment Area. We
2 will look at the methodology to make sure it does, indeed,
3 have a 150-percent unemployment rate. As you know, the
4 Secretary also addressed this issue in his letter to the
5 Committee, and this is something that we are currently
6 contemplating attempting to achieve through regulation.

7 Chairman Grassley. Okay. I am not going to take time
8 away from my other staff people. On the second round, I
9 will follow up on that very point.

10 Senator Feinstein?

11 Senator Feinstein. Thank you very much, Mr. Chairman.

12 I have been interested in reading, Mr. Cohen, your
13 written remarks, and I would like to go to page 2 of your
14 remarks and ask you to explain a little bit more about this
15 particular case, the Commission filed 19 cases, half of
16 which involved fraud.

17 "In February 2013...the first case...the Commission
18 filed an action to halt an investment scheme that allegedly
19 defrauded over 250 investors who invested through
20 the...program, in what was purportedly a massive multi-hotel
21 and convention center project. With the assistance of the
22 USCIS, the Commission stopped the alleged fraud and obtained
23 an emergency court order that led to the return of over \$145
24 million to injured investors." And then the "matter was
25 settled in March of 2014 with the Commission securing

1 favorable relief. The key individual defendant was indicted
2 based on the same conduct in August of 2014, and on January
3 12 of this year that individual pled guilty to a wire fraud
4 charge."

5 Explain the nature of that case. How does it get so
6 big? And the other thing is are you able to verify the
7 source of funds that are used, where those monies come from
8 when you do an investigation?

9 Mr. Cohen. So as to your first question, Senator
10 Feinstein, that case was the first case that we brought
11 under the EB-5 program, and as you indicated, it was a very
12 large case. We were very fortunate in that case. We
13 received some intelligence about potential issues related to
14 that offering, and we were able to do a very streamlined and
15 efficient investigation, with actually a lot of close
16 coordination and assistance from USCIS. We were able to put
17 together enough evidence of fraud to go into court and
18 obtain a temporary restraining order to stop the use of
19 those funds before it was dissipated. As such, in this
20 particular instance, these funds were actually held in
21 escrow, although the defendant had spent the lion's share of
22 the administrative fees that he had collected,
23 misappropriated for other reasons. Because the principal
24 was actually in that account, we were able to freeze it and
25 return that money to investors, although as you mentioned

1 earlier, to my understanding they did not obtain visas.

2 Again, we were real appreciative of the help of USCIS.

3 As to your second question, verifying the source of the
4 funds is not part of the SEC's mission. That is part, as I
5 understand it, of USCIS' program. From our perspective,
6 just looking at the investment aspects, we would not be
7 tracing back--

8 Senator Feinstein. Well, then, let me ask, Mr.
9 Colucci, this is a big fraud. What was the source of funds
10 of this fraud?

11 Mr. Colucci. The source of the funds came from each of
12 the immigrant investors, and my tenure occurred after that
13 particular case. But what I can tell you is that USCIS did
14 not approve any of the petitions associated with that case.

15 Senator Feinstein. That is not what I am asking. What
16 I am asking is where--I mean, this is a big case, and you
17 are the investigating body. Where did the money come from?
18 The amount of money that was put together, there were 250
19 investors. Did each one of them provide a half a million or
20 more dollars?

21 Mr. Colucci. That is correct. Each one--

22 Senator Feinstein. And where did that money come from?

23 Mr. Colucci. We would have screened each one of those
24 investors as well as their source of funds. I cannot speak
25 directly--

1 Senator Feinstein. But they are outside the country,
2 so where--there is no way you know whether this came from
3 brothels in Shanghai or some trafficking scheme?

4 Mr. Colucci. We have many ways to adjudicate a source
5 of funds, and I am happy to explain what we do if you would
6 like.

7 Senator Feinstein. I think that would be useful.
8 Thank you.

9 Mr. Colucci. Sure. So source of funds goes to the
10 heart of what our adjudicators do every single day, and we
11 provided them with significant tools in their arsenal to
12 look into and evaluate source of funds. It starts with when
13 they start with us. We have almost an entire day's training
14 on source of funds. We have had--

15 Senator Feinstein. Well, did they look at this case?

16 Mr. Colucci. I cannot speak to this particular case
17 because it was prior to my tenure.

18 Senator Feinstein. Wow, because this is--is this one
19 of the largest cases, Mr. Cohen?

20 Mr. Cohen. It is one of the largest cases that we
21 brought, yes, Senator.

22 Senator Feinstein. See, that is what concerns me about
23 all of this, that there can be massive fraud going on and no
24 one knows it. And what you are saying is you do not know it
25 to this day. And that was their first case.

1 Mr. Colucci. Senator, what I can tell you is that not
2 one of those petitions was approved.

3 Senator Feinstein. Okay. Well, that is good. And so
4 you have no interest in knowing where the money came from.
5 Is that right?

6 Mr. Colucci. We always have an interest in where the
7 money comes from, and that, again, goes to the heart of each
8 one of the adjudications that we do. So it is safe to say
9 that we looked at every single investor as part of that
10 adjudication of that particular case.

11 Senator Feinstein. Were they out-of-the-country
12 investors?

13 Mr. Colucci. They were all out-of-the-country
14 investors.

15 Senator Feinstein. And where were they?

16 Mr. Colucci. I cannot speak--I know the majority of
17 our investors are typically from China, but I cannot speak
18 directly to that particular case.

19 Senator Feinstein. Do you have any method in China of
20 being able to ascertain the source of large sums of money
21 that go into these investments?

22 Mr. Colucci. We do, Senator. I think an important
23 point to remember is that the burden of proof is on the
24 actual petitioner to be able to satisfy us that the source
25 of funds is legitimate, and we have various tools to be able

1 to prove that out.

2 Senator Feinstein. And what are those tools?

3 Mr. Colucci. It starts with the training that we
4 provide to our officers, our fraud detection and national
5 security team. If we do have doubts about the veracity of
6 those funds, we actually have individuals who speak and
7 write foreign languages and can do research in those
8 countries. I personally went to China and met with the team
9 in both Beijing and Guangzhou, China, to learn more about
10 Chinese banking, as well as about various documents and how
11 easy they were to obtain within China and how we could
12 obtain them as a government agency.

13 Senator Feinstein. But it still gave you no clue as to
14 where this money came from, whether it was legitimate money
15 or illegitimate money. After there and everything else, in
16 the biggest fraud, you have no clue.

17 Mr. Colucci. Again, I would just point out the fact
18 that we did not approve any of those petitions.

19 Senator Feinstein. I appreciate that.

20 Mr. Colucci. That is the best I could answer that.

21 Senator Feinstein. Okay. All right.

22 Thank you, Mr. Chairman.

23 Chairman Grassley. Senator Cornyn and then Senator
24 Schumer.

25 Senator Cornyn. Thank you, Mr. Chairman. I appreciate

1 your having this hearing today. It is a very important
2 hearing, and I likewise hope that you will consider a markup
3 of legislation to reauthorize the EB-5 program. And I would
4 just respectfully suggest that one of the best places to
5 start would be with Senator Flake's EB-5 Integrity Act
6 legislation. I think this is something we all agree needs
7 to be done, and all of us want to make sure we are doing
8 everything in our power both to provide the authorities to
9 the enforcement agencies, but also to make sure that this
10 program is run properly.

11 So to the Chairman's question should this EB-5 program
12 be fixed or nixed, I would suggest that we should mend it
13 and not end it. And I think we can do that.

14 Since 2008, the EB-5 program has generated at least \$12
15 billion in direct investment in the United States, with an
16 additional \$6 billion in the pipeline. Last year alone, the
17 program resulted in \$4.3 billion in direct investment for
18 the United States. In my State, EB-5 investments account
19 for hundreds of millions of dollars in economic growth each
20 year and support between 3,000 and 5,000 jobs. If it were
21 not for the job growth we have seen in Texas over recent
22 years, the U.S. economy would not be seeing any job growth.
23 And with the price of oil, though we are not growing as fast
24 as we were, but I think to deny investors the capital that
25 comes from the EB-5 program would not only hurt the

1 economies of our various States and the Nation, but also
2 eliminate some of the necessary and important job growth
3 that we have seen associated with the EB-5 program.

4 So I would just ask, Mr. Colucci, the question of
5 authorities comes up. We want to make sure you have what
6 you need in order to do the job that Congress has asked you
7 to do. Have you had a chance perhaps to see Senator Flake's
8 legislation, which I am cosponsoring, the EB-5 Integrity
9 Act? I would be interested, whether now or later, in
10 whether you feel like that would give your agency the
11 authorities that you think you need in order to do the job
12 you have been asked to do.

13 Mr. Colucci. I have seen the legislation, Senator, and
14 I will note that a number of items that the Secretary
15 included in his letter to the Committee to help improve the
16 integrity of the program were included in that legislation,
17 and we were glad to see that.

18 Senator Cornyn. Thank you.

19 Mr. Cohen, Senator Feinstein expressed concern, which I
20 think we would all share, about the source of the funds
21 being used in the EB-5 program. My understanding from my
22 staff is that the Securities and Exchange Commission is in
23 part tasked with determining what the source of foreign
24 direct investment in the United States is. Is that correct?
25 Or do you play any role in determining whether these funds

1 are indeed legitimate funds?

2 Mr. Cohen. We do not, Senator. We are only looking at
3 the aspects of the program that relate to the investments.
4 Where originally the source of the funds is is not something
5 that we typically look at.

6 Now, in the course of an investigation, we may be
7 looking to the source of funds to ensure legitimacy from a
8 securities fraud perspective. We may trace funds back to
9 ensure that we can return funds to investors when we bring a
10 case. But from the perspective of the EB-5 program that
11 relates to whether the source of the funds is legitimate or
12 not legitimate, in the first instance that is not part of
13 our mandate.

14 Senator Cornyn. Thank you for clarifying that.

15 So, Mr. Colucci, I guess the burden falls to your
16 agency to do that, and in the case that Senator Feinstein
17 inquired about, you said because of concerns about the
18 source of the funds that the petitions for the EB-5 program
19 and for a green card were denied. Is that correct?

20 Mr. Colucci. The petitions were ultimately denied
21 because of the fraud that was taking place. Once we learn--
22 and this goes for any case that we have where there is an
23 outside investigative interest. We will speak to that
24 investigative agency, and we will place on hold a petition
25 or an application while they continue with their

1 investigation. And we will also work side by side with them
2 and provide them any necessary assistance during that time.

3 Senator Cornyn. And you, I think importantly, pointed
4 out that the burden is on the petitioner, and so they have
5 the burden to satisfy your agency about the legitimacy of
6 their application, including the source of the funds.

7 Mr. Colucci. The burden falls squarely on the
8 petitioner, and, in fact, if we are not satisfied upon first
9 review, we can issue something called a Request for
10 Evidence, and the number one Request for Evidence that we
11 issue in this context is for source of funds.

12 Senator Cornyn. I will just conclude by saying we want
13 to make sure that you have the authorities that you need in
14 order to do your job, and so I hope you will work with us
15 and, indeed, I hope we will have, after this hearing and
16 perhaps other hearings that the Chairman wants to have, an
17 opportunity to mark up the EB-5 Integrity Act and have that
18 discussion, because I think it is certainly something we all
19 share as a concern about the integrity of the program and
20 that it be maintained and any problems be rooted out.

21 Thank you very much.

22 Chairman Grassley. Senator Schumer.

23 Senator Schumer. Thank you, Mr. Chairman. I want to
24 thank you and Senator Feinstein for holding this hearing and
25 for your efforts to improve the program. I have worked on

1 reforming the EB-5 program for years, dating back to
2 comprehensive immigration reform. The reforms we put in
3 that bill are very tough, much tougher than present law.
4 And I want to say that I certainly want to say I support all
5 of the efforts to root out the waste, fraud, and abuse where
6 it exists.

7 So many of the ideas that both Chairman Grassley and
8 Ranking Member Leahy have suggested are good. I support
9 almost all of them. The amendments that Senator Grassley
10 added to the bill they proposed last year was something that
11 I supported. And many of them are embodied in the
12 legislation that Senator Flake has introduced, which is have
13 cosponsored as well with Senator Cornyn.

14 So this is not an issue of reforming. There is general
15 consensus on reform, and reform did not hold back the bill
16 from being modified last year. Let us make no mistake about
17 that. Let the record show nobody was opposing the reforms
18 that I am aware of at all, including providing new
19 authorities to DHS to crack down on bad actors, increasing
20 compliance and reporting, requiring transparency, and
21 mandating audits.

22 So where did the fight come? Well, it was a regional
23 fight. And, you know, there was an idea that urban areas
24 like New York should not get EB-5 money.

25 Now, I hasten to add that EB-5 does not just go to New

1 York City in my State. It has helped some cities that
2 really need help--the Buffalo-Niagara medical campus,
3 downtown Rochester, and things like that.

4 But let us just take New York City. What the proposal
5 last time tried to do is impose a rural model on New York
6 City. So you had to live within a certain area to qualify
7 as a poor person who would benefit. That is not how it
8 works in New York City. We have 8 million people in an
9 area, you know, one-fiftieth the size or one-hundredth the
10 size of Iowa. It is very much smaller than Iowa, let us
11 say, or Vermont. And people in the South Bronx across
12 several census districts to go sell food or clean or build
13 an office tower. Just as it would help a ski resort in
14 Vermont or a big manufacturing plant in Iowa, it helps us.
15 And to draw a line that says because you have to travel
16 more, even though you are probably more poor--the poorest
17 congressional district in America is the South Bronx. Many
18 of the people in the South Bronx work in the office towers
19 in Manhattan. They do. That is how it is. That is their
20 jobs. Those are like our factories. And you do not get in
21 a car and drive 30 miles to go. You get on the subway and
22 you get over there.

23 But the way the compromise was structured, it would
24 have knocked all of that out. I do not see why a poor
25 person in the South Bronx should be any less entitled to the

1 benefits of this program than a poor person in Vermont or in
2 Iowa or anywhere else.

3 So my plea to my colleagues, both for and against this
4 bill, is let us reform it. Let us reform it in a strong,
5 tough way. I have complete agreement with what Senators
6 Grassley and Feinstein said about reform. But let us then
7 come up with a compromise which we offered. We even
8 offered, Senator Cornyn and I, a rural set-aside. We did
9 not ask for an urban set-aside. And I would hasten to add,
10 you know, this is--everyone says this is a New York program.
11 We are not the largest State benefiting from this. It
12 happens to be California. And if you look at the map, it is
13 spread out across the country, the benefits of this program.

14 We need jobs in America. We need good-paying jobs. We
15 need to lift poor people out of poverty. We need to keep
16 middle-class people from falling in the middle class. We do
17 not have that many tools. EB-5 is not the perfect tool, but
18 it can be made more perfect. But to eliminate it at a time
19 when we are desperate to help people stay in the middle
20 class and get to the middle class makes no sense.

21 So my plea to my colleagues: Compromise. It cannot be
22 all one way. It cannot be it only works for rural areas,
23 because the criteria that are set will eliminate it from
24 being worked in large urban areas. And let us get it to
25 work.

1 My time is up. That is what I wanted to say.

2 Chairman Grassley. Before Senator Flake, let me
3 clarify that we were not trying to ever take New York out of
4 the program. They could still apply, but at the higher
5 level. We were also attempting to restore congressional
6 intent when we wrote that. We even gave a visa carveout to
7 both sides as one example.

8 Senator Flake?

9 Senator Flake. Thank you, and I want to thank the
10 Chairman and Ranking Minority Member for calling this
11 hearing. These are important issues, and I appreciate the
12 answers that have been given and the discussion that has
13 been had.

14 When you look at the backdrop here that we are
15 discussing this program or reform of this program in, it is
16 a backdrop of an economy that is struggling to recover. The
17 U.S. economy is not exactly going gangbusters. We have
18 limped along at about 2-percent growth for a number of years
19 now. And to take away a tool like this that can provide and
20 has provided significant investment in the economy here I
21 think is a wrong approach. So we should mend it and not end
22 it.

23 If we talk about how, you know, we should not be
24 selling visas to the highest bidder kind of thing, if you
25 look at our immigration programs, a number of our programs

1 have to do with strengthening our economy. And whether it
2 is bringing people here to fill gaps in our high-tech
3 economy that we do not have the people here for or on the
4 lower-skill side as well, much of our immigration structure
5 is geared toward benefiting our economy, and this is just
6 one of those programs. And it has been a very successful
7 one.

8 I should say in Arizona we are fortunate to have a
9 number of charter schools that have been funded through the
10 EB-5 program. But as has been mentioned, there are a number
11 of reforms that need to be made. We have recognized this,
12 and we have promoted these reforms. As Senator Schumer
13 mentioned during the so-called Gang of Eight bill, or S.
14 744, we included a number of very tough reforms, and I wish
15 that that bill had passed. But it did not, so we moved
16 ahead with other reforms. We want to make sure that we have
17 a balance here. I think that is proper, and I am glad
18 Senator Schumer is here to instill some New York values that
19 we have heard so much about lately. But he is right. You
20 cannot just say, all right, here is where the investment can
21 be made or cannot be made and not take into account where
22 individuals are traveling from or where they work because of
23 these investments and the benefit to the economy generally.
24 I just appreciate what you have said already about the
25 EB-5 Integrity Act and how you believe that it does provide

1 some tools that will be helpful to better ensure that we
2 root out any fraud or abuse that is occurring.

3 Let me just ask a question with regard to--I think over
4 the last 8 years, the number of denials has increased from
5 120 to just over 1,000 in the past 8 years. But then from
6 2014 to 2015, the number of denials was down from 178 in
7 2014 to just a few, 11. So we have seen it dip and fall.
8 Can you give some indication of the number of denials that
9 come? Is that a function of number of applications or is it
10 increased enforcement action on the part of Immigration or
11 the SEC? What can we attribute this fluctuation to?

12 Mr. Colucci. I think you can attribute the result of
13 decreased denials due to a couple of things, but first is
14 probably the policy memorandum that we put out in May of
15 2013. It served to provide our adjudicators as well as
16 stakeholders a very consistent way that we were going to--
17 that we administer the program. It made a number of
18 clarifications, and I think it just served to improve the
19 quality of the applications and the petitions that we
20 receive.

21 I would also mention that, you know, we have a number
22 of individuals who represent regional centers and
23 petitioners, and they do so for a wide variety of clients,
24 and so they are very familiar with the program requirements,
25 and so we see better applications now than we did in, say,

1 2010.

2 Senator Flake. Okay. Thank you.

3 Do you have any thoughts on that from the SEC's
4 perspective?

5 Mr. Cohen. No, Senator, we do not have any role in
6 that aspect of the program.

7 Senator Flake. All right. Well, thank you.

8 Let me just say, Mr. Chairman, I hope that we are able
9 to mark up legislation. It is a good thing just to simply
10 see the program reauthorized without the reforms that all of
11 us recognize that are needed. And so it is a good time this
12 year to actually move legislation that will reform the
13 program and put in place the measures that we know need to
14 be put in place. Thank you for having this hearing.

15 Chairman Grassley. Thank you, Senator Flake.

16 Now, Senator Blumenthal.

17 Senator Blumenthal. Thank you, Mr. Chairman. I want
18 to join in the very passionate and eloquent remarks that
19 Senator Schumer has made about the importance of this
20 program and the need to reform it where necessary to
21 eliminate fraud or waste, but to retain the best of its
22 features that create jobs and opportunity. And it has
23 created jobs and opportunity unquestionably in some parts of
24 the country, and it should be mended but not ended insofar
25 as it applies to parts of the country that need this kind of

1 influx of potential investors. We want investors in this
2 country. We also want to eliminate the bad actors that have
3 exploited the program and given it a bad name.

4 So my feeling is--and I am going to ask whether you
5 agree with me or not--that one of the principal problems has
6 been the cases of fraud, that is, misuse of monies by a few
7 bad actors. Do you agree?

8 Mr. Colucci. I would say, Senator, that as we put
9 together the Immigrant Investor Program Office in 2013, that
10 everything that we did, it is safe to say fraud--protecting
11 the program from fraud and national security concerns were
12 at the top of our list.

13 Senator Blumenthal. Would you agree?

14 Mr. Cohen. I agree that fraud and national security
15 are--

16 Senator Blumenthal. And fraud can occur in any
17 Government program, correct?

18 Mr. Colucci. Sir, prior to coming into this job, I
19 worked at the Financial Crimes Enforcement Network and
20 worked quite often with other Government agencies looking at
21 fraud in Government programs, whether it was HHS and
22 Medicare or IRS and income tax refund fraud.

23 Senator Blumenthal. And more can be done to eliminate
24 fraud in this program.

25 Mr. Colucci. That is our goal every single day.

1 Senator Blumenthal. By providing more resources?

2 Mr. Colucci. We believe right now we have the
3 resources, but we are in the process of hiring up even more.

4 Senator Blumenthal. And what specific authority do you
5 need to better prevent or prosecute fraud?

6 Mr. Colucci. A few things were included in the
7 Secretary's letter, but I think primarily the ability to
8 terminate a regional center for fraud or national security
9 concerns. Currently, we are only able to terminate a
10 regional center if they do not file their annual paperwork
11 with us or if they are failing to promote economic growth.

12 Mr. Cohen. Do you have answers to those questions,
13 sir?

14 Mr. Cohen. I would agree, Senator, that we have seen
15 fraud in the program from a securities perspective, and
16 obviously that is something that we focus on and concerns
17 us. But I think as you noted as well, we see fraud more
18 broadly, and so I think it is worth mentioning in context
19 that we see these kinds of offering frauds are the same
20 kinds of offering frauds that we see across the private
21 offering market.

22 Senator Blumenthal. And fraud occurs in a variety of
23 areas, in the security markets and other kinds of areas
24 overseen by the SEC, correct?

25 Mr. Cohen. No question about it, Senator.

1 Senator Blumenthal. And you try to prevent and
2 prosecute it. You do not eliminate the markets or the
3 instruments that provide for financing and investment.
4 Correct?

5 Mr. Cohen. Absolutely correct, Senator.

6 Senator Blumenthal. Let me ask you, Mr. Colucci, what
7 is the process for beginning an investigation of fraud when
8 it comes to your attention?

9 Mr. Colucci. I will speak to the process of when we,
10 someone within the Immigrant Investor Program Office, finds
11 something that may be fraud. We have embedded within our
12 office 20 professionals from our fraud detection and
13 national security team who do nothing but work the EB-5
14 program. So whenever we do see an appearance of fraud, we
15 will immediately get with our fraud detection partners who
16 sit in the same space that we do, and if necessary, they
17 will work to bring it to the attention of the SEC, ICE, or
18 the FBI, whichever agency sort of has that jurisdiction.

19 Senator Blumenthal. My time is just about expired, but
20 I want to make the suggestion that you come to us for
21 additional authority or resources, and obviously some of the
22 reforms suggested so far speak to the need for reforming the
23 program. But if resources are an issue, as they often are
24 in enforcement--and the SEC is well aware of the need for
25 additional resources, and I support requests from the SEC

1 for those resources--I hope that you will come to us,
2 because I support reforming this program without inhibiting
3 or imperiling it. But I think resources are often a key to
4 enforcement, and I hope that you will request them if
5 necessary.

6 Thank you, Mr. Chairman.

7 Chairman Grassley. Senator Tillis.

8 Senator Tillis. Thank you, Mr. Chair. Actually, I
9 want to join the chorus of the "mend it, do not end it"
10 crowd over here, and I look forward to the opportunity to
11 mark up Senator Flake's EB-5 Integrity Act.

12 I have a couple of questions that really stem from
13 comments that Senator Schumer made. I was in the
14 legislature down in North Carolina, and you had the age-old
15 conflict with economic development areas, the urban areas
16 and the rural areas. First off, can you tell me, I think,
17 Mr. Colucci, after California, North Carolina--or not North
18 Carolina--New York, and southern Florida, about how much of
19 the entire program is concentrated in those areas today?

20 Mr. Colucci. I am not able to estimate a percentage,
21 Senator, but what I can tell you is New York, California,
22 Florida, and Texas probably receive the most EB-5 capital.

23 Senator Tillis. You know, I think that, again, I was
24 reminded of some discussions we have had about our economic
25 development zones in North Carolina and I think some

1 legitimate points that Senator Schumer has made. But what
2 do you make of the recommendations in the Secretary's letter
3 about fixing the gerrymandering problem with the TEAs? And
4 how do you do that without having an unintended consequence
5 of disadvantaging some of what Senator Schumer or Senator
6 Blumenthal may consider legitimate projects in their areas?

7 Mr. Colucci. Senator, this is an area that the
8 Secretary addressed in his letter to this Committee, and as
9 the administrators of the program, I think we owe our
10 stakeholders a responsibility to have Targeted Employment
11 Areas drawn consistently, and I am not sure we have given
12 the State enough guidance with respect to the regulations to
13 do that.

14 Senator Tillis. Do the contiguous census tracts pose a
15 problem, that suggestion that I think was in the Secretary's
16 letter?

17 Mr. Colucci. I think what the Secretary referred to is
18 right now to put together a Targeted Employment Area, a
19 State or a municipality in some cases in some States use
20 census tracts to put those together, and I think where the
21 concern is--

22 Senator Tillis. But not necessarily contiguous? I
23 think that was the--maybe I misread the distinction in the
24 Secretary's letter.

25 Mr. Colucci. I have his letter here, and--

1 Senator Tillis. In fact, it actually may have been in
2 some of my staff briefing. I am sorry. It may have been
3 some of the background materials. But is there a way to do
4 it that you do not necessarily pose a problem for areas like
5 New York, which seem to have a significant number of the EB-
6 5 program, but open it up to maybe more opportunities for
7 States like North Carolina and other regions?

8 Mr. Colucci. I think that is something that we plan to
9 look at. TEA, Targeted Employment Areas, and putting
10 together rules around Targeted Employment Areas is something
11 that, you know, we take very seriously and something that we
12 are contemplating as part of a regulatory solution. We do
13 realize that there are a lot of schools of thought out
14 there. We know about things such as commuting patterns, and
15 we have economists on staff who previously worked at the
16 Bureau of Labor Statistics, and so we are quite confident
17 that we can put something out there in terms of a notice and
18 comment to let our stakeholder community respond to.

19 Senator Tillis. You mentioned, I think, during the
20 questions from Senator Cornyn that you are familiar with
21 Senator Flake's bill. Are there any aspects of that bill
22 that give you concern?

23 Mr. Colucci. Sir, the Department has not taken an
24 official position on any of the EB-5-related bills, so I
25 hesitate, as the individual who is responsible for the

1 operations of the program as it is today, to talk
2 specifically about any aspects of the bill. But I do, as
3 always, with USCIS, we stand ready to offer any sort of
4 technical assistance or share ideas if invited.

5 Senator Tillis. Thank you.

6 Thank you, Mr. Chair.

7 Chairman Grassley. Before I call on Senator Sessions,
8 there are a couple points I would like to make, one for
9 Senator Tillis. The whole point of what we were trying to
10 accomplish last year in our legislation was to get back to
11 the original intents, because you asked about North
12 Carolina. If you look at the history of this legislation,
13 you will find that it was meant to be for high-unemployment
14 areas and for rural areas. And specifically, as I said in
15 the first paragraph of my opening statement, it was not to
16 give--the purpose of this bill was not to give millionaires
17 the opportunity to buy their way into the country.

18 The second point I would make--and Senator Blumenthal
19 is gong now, but he did ask you legitimately, would you come
20 to us if you have ideas that need to be done? Well, you
21 have already done that, and those were the things that we
22 incorporated in our bill last year.

23 Senator Sessions?

24 Senator Sessions. Thank you. Thank you, Mr. Chairman.
25 Thank you for your leadership on this. I know you have been

1 working on it for a number of years. I remember working
2 with Senator Leahy on it a number of years ago, and we still
3 have not really done what we need to do. So I think this
4 situation needs to be fixed, and we need to move forward.

5 The general idea that when we admit a million people a
6 year, a million one a year to lawful green status, to have
7 less than 1 percent of those be people who are going to
8 invest \$1 million into the United States economy is a good
9 principle, I think. I think that is a healthy thing for
10 America to incentivize that. And I have always supported it
11 and think it makes sense.

12 But, Mr. Colucci, do we have more requests than we can
13 grant? Do you have more requests than you can grant?

14 Mr. Colucci. Senator, right now we have approximately
15 22,000 petitions that are in, and as you know, there are
16 about 10,000 visas that can be used in any given year, and
17 the State Department handles that end of things. But those
18 10,000 visas includes not only the petitioner but also a
19 spouse and derivatives, or his or her children.

20 Senator Sessions. So it is really more than 10,000
21 persons. And what about the fact that you have been
22 authorized to increase the limit or the amount of investment
23 required? These numbers were set back in 1990, and we have
24 had a substantial increase in inflation since then. Why
25 don't we raise the amount to get the kind of larger

1 investment, more job creation for the same number of
2 investors?

3 Mr. Colucci. Senator, that is something that the
4 Secretary did include in his letter, and as he also
5 mentioned in the letter, that is something that we can do
6 through regulatory action so long as we consult with the
7 Bureau of Labor Statistics and the State Department, and it
8 is something that we will include in a regulation that we
9 are putting together.

10 Senator Sessions. And you do not need Congress for
11 that anymore?

12 Mr. Colucci. Not to raise the investment level.

13 Senator Sessions. With regard to these regional
14 centers, the way this thing works is it has become more just
15 an investment situation, it seems to me. So a person
16 invests \$1 million with the regional center, and they go out
17 and find some investment project and put the \$1 million into
18 it, and this qualifies the person to be on a path to a green
19 card, permanent residency in the United States. Is that
20 right?

21 Mr. Colucci. That is correct. That is how the
22 regional center program works.

23 Senator Sessions. And the investors have no personal
24 connection with the job creation and the manufacturing that
25 may occur?

1 Mr. Colucci. The investor has to be a limited partner
2 in--what the regional center does is it sells shares usually
3 in something called the "new commercial enterprise," and the
4 investors purchase a share in that new commercial
5 enterprise, and they are limited partners usually in that
6 new commercial enterprise.

7 Senator Sessions. And have we had situations in which
8 it has not worked, the investors have not put the money up
9 or the jobs have not been created? And what happens then?
10 Are people deported? Do you have a plan? And have you
11 deported people who have failed to comply?

12 Mr. Colucci. Yes. One condition of the program is
13 that the money remain at risk, and because of that, people
14 can and do lose their funds. And, yes, for every denial--so
15 individuals, once they come in, they are a conditional
16 permanent resident, and after 2 years they seek to remove
17 that. And if they are not able to demonstrate to us that
18 their investment either did create 10 jobs or is well on its
19 way to create 10 jobs, we will deny the investment. And if
20 the investor, the petitioner, is still in the country, we
21 will work to issue a notice to appear in front of an
22 immigration judge.

23 Senator Sessions. I think you have to do that, or you
24 lose all integrity in the program.

25 Well, I think the plan needs to serve the national

1 interest, and our goal is not just to undercut American
2 lending institutions by providing lower interest rate loans
3 from around the world. It is not to provide lower interest
4 rates so that one hotel can build across the street from
5 another hotel and put that one out of business, for example.
6 I mean, the plan is to have this program serve the national
7 interest and create jobs, real jobs. I have seen that
8 happen. I know it can be positive. And I also have
9 questions about some of the results of how this has played
10 out.

11 So you have any suggestions how we can make sure that
12 we are actually fulfilling the fundamental vision for EB-5,
13 which is to have foreign investment to create real jobs for
14 working Americans?

15 Mr. Colucci. Sir, I believe the Secretary summarized
16 those well in his letter to the Committee, and we at USCIS
17 always stand ready to share ideas or provide technical
18 assistance if requested.

19 Senator Sessions. Well, thank you.

20 Mr. Chairman, I know you have worked on this for a long
21 time. Senator Flake has worked on this. I hope we can make
22 some progress this year.

23 Chairman Grassley. I am going to call on Senator
24 Perdue and then Senator Klobuchar. I am glad to hear all
25 the support that there is for the Flake bill. I appreciate

1 that very much. It is about one-half of the bill that I was
2 trying to get passed before Christmas, and I appreciate the
3 lending of that support to at least that much of our
4 legislation.

5 Senator Perdue?

6 Senator Perdue. I just have a couple points and a
7 question for both our witnesses. Thank you for being here
8 today.

9 You know, foreign investment is a major part of
10 economic development for any country, and it is important to
11 us. But I would like to put this program in perspective,
12 Mr. Chairman. You know, we as a country bring in about \$200
13 billion of foreign direct investment every year. This
14 program has brought in about \$5 billion since 1990, so over
15 about 25 years, and about half of that has been brought in
16 in the last 5 years or so. So over the life of the program,
17 this equates to about only \$200 million of foreign
18 investment per year, and even in the last 5 years, only
19 about \$500 million per year, versus the average of \$200
20 billion as a country. So I want to put it in perspective,
21 but that does represent about 85,000 jobs.

22 I want to put it in perspective one other way, and that
23 is that, you know, we have \$2 trillion of U.S. capital
24 trapped overseas because of our archaic repatriation laws,
25 so I want to--you know, this is very important. But if we

1 really want to get the economy going and put people back to
2 work, we ought to look at the priorities of how to attract
3 capital, not only foreign direct investment but also
4 repatriating U.S. capital.

5 In that vein, I know that in California we had a
6 situation with an EB-5 program out there relative to Iranian
7 nationals with connection to the Revolutionary Guard and
8 other elements of the Iranian Government. So obviously
9 there is a potential national security component to this
10 equation.

11 Mr. Colucci, what changes has the USCIS undertaken to
12 address some of the possible serious vulnerabilities that we
13 see that were exploited in California specifically?

14 Mr. Colucci. Yes, thank you for that question,
15 Senator. Since 2013, when we started the office, we made a
16 priority to embed within the office 20 fraud detection and
17 national security specialists, and they served to vet each
18 regional center, the entity as well as the principals, not
19 only upon application but also we look at each regional
20 center annually, including at the principals. That group,
21 that fraud detection and national security group, also has
22 access on-site to classified information to check
23 intelligence community holdings. So we are very comfortable
24 with respect to the vetting of regional centers as well as
25 the applicants and principals therein.

1 Senator Perdue. Mr. Cohen, with regard to active
2 versus passive investors--from both of you I ask for a
3 response on this--in terms of the direct management and
4 direction of an EB-5 business enterprise, what involvement
5 do we have to make sure this is an active versus passive
6 investor? And what is the attitude of the SEC and the USCIS
7 relative to this idea of active versus passive investment?

8 Mr. Cohen. Senator, from our perspective, we do not
9 look at it to see whether it constitutes--whether it meets
10 the guidelines for the program. We leave that to USCIS. We
11 are, quite frankly, interested in it for the question of
12 whether it constitutes an investment in a security. So we
13 are sort of looking at it from the back end and trying to
14 determine whether these offerings are subject to the Federal
15 securities laws.

16 Senator Perdue. I see. So it really does not matter
17 to you whether they are active or passive, is that correct,
18 relative to it being a security?

19 Mr. Cohen. It may under certain circumstances. In
20 some regards, the more active management of the investment
21 like the program before the regional center program might
22 actually take it outside of the definition of a security.
23 Here it is kind of a middle ground. They are typically
24 limited partnerships where there is a partnership interest
25 which does constitute active sufficient to maintain its

1 character as a security.

2 Senator Perdue. And that was part of the issue in the
3 Iranian issue, wasn't it, the partnership dimension in the
4 active versus passive conversation?

5 Mr. Colucci. Senator, I do not recall. That is
6 certainly something we can look into, and we are happy to--

7 Senator Perdue. Well, how do you look at this active
8 versus passive investment issue?

9 Mr. Colucci. Individual investors can--we have both
10 active--and I would not necessarily say passive, but they
11 are limited partners in the regional center. It is probably
12 more common in the regional center context to have limited
13 partnerships. In the stand-alone context, which is another
14 part of the program, quite often we see individuals who come
15 in and actually start a business or are engaged in the
16 business each day, but it is much more common in the
17 regional center side of things to have limited partners.

18 Senator Perdue. Thank you.

19 Thank you, Mr. Chairman.

20 Chairman Grassley. Senator Klobuchar.

21 Senator Klobuchar. Thank you very much, Mr. Chairman.
22 Thank you to both of you. I was not privy to some of the
23 first questions, so I am sorry if I ask them again.

24 Senator Perdue was talking about over time some of the
25 changes in the numbers with the program. Has there been an

1 expansion in the program? Do you think that you have seen
2 more people using the program, more States using the
3 program? And where do you think you go from here if it were
4 to continue as it is?

5 Mr. Colucci. The program has--

6 Senator Klobuchar. It started in 1990, right? I
7 think. Is that correct? It started in 1990, the EB--

8 Mr. Colucci. Yes, the EB-5 program was passed by
9 Congress in 1990, and in terms of fiscal year 2013 to fiscal
10 year 2015, the program was responsible for, we estimate, at
11 least \$8.7 billion and around 35,000 jobs, and so it is safe
12 to say the program is more popular than ever. As I
13 mentioned, there are probably 22,000 petitions right now
14 waiting to be adjudicated, which equals, if each one is
15 worth half a million dollars, \$11 billion sort of in the
16 pipeline.

17 Senator Klobuchar. Very good. And are there certain
18 countries where you are seeing more interest than others?

19 Mr. Colucci. Yes, Senator. I believe about 85 percent
20 of the visas issues last year by the State Department were
21 from China, and then they were followed by, I believe, South
22 Korea and Mexico. But each one after China--

23 Senator Klobuchar. And how about certain parts of the
24 country where we have seen more interest, in our own
25 country? You answered the first question correctly. I am

1 just getting a sense of it.

2 Mr. Colucci. I think the most--and it is not a
3 surprise, I guess, because that is where the population
4 bases are. But the States that seem to receive the most EB-
5 5 capital are California, Florida, New York, and Texas. But
6 I can tell you that there is regional center coverage in
7 every State and I believe every territory, and there are
8 projects all across the country that are receiving EB-5
9 funding.

10 Senator Klobuchar. And you talked with Senator Perdue
11 about the vetting with each regional center and what you
12 have been doing with the employees that you have on the
13 fraud side. On the fraud side, is there any comparisons
14 with what you have found with fraud or any cases that you
15 brought or investigated compared to other Government
16 programs? You know, we have seen fraud in other Government
17 programs. We do our best to keep it down to a minimum and
18 to enforce the laws vigorously. Are there any comparisons
19 you have compared to other ones?

20 Mr. Colucci. I cannot compare, but when I worked at
21 the Treasury Department, we worked quite frequently with
22 HHS, Health and Human Services, and the FBI on things like
23 Medicare fraud and IRS and income tax refund fraud. There
24 is always fraud in the Government programs, but that is why
25 we do what we do, is to try to, you know, prevent the fraud

1 from happening in the first place, and then when it does
2 happen, detect it, and then ultimately deal with it. That
3 is where we concentrate a lot of our efforts.

4 Senator Klobuchar. Okay. I think it will be
5 interesting to look at because, you know, that is one of
6 the--that is something that people are questioning, showing
7 the fraud if it is somewhat minimal compared to other
8 programs, would be a good thing to do to be helpful so we
9 can get some perspective on it, or if it is bigger than
10 other programs, I think that would be good to know.

11 What do you think is causing the recent growth? You
12 talked about the last few years and the interest. What is
13 your view of why more people are applying?

14 Mr. Colucci. You know, it is hard for me to answer
15 that question. I think the popularity of the regional
16 center program probably started with the recession that we
17 had and conventional financing dried up. And I think it has
18 just gained popularity since then.

19 Senator Klobuchar. Do you think there is more that we
20 could do to track the jobs that are created by it? Or do
21 you think that is pretty much done with the numbers that you
22 gave us?

23 Mr. Colucci. I think there is more that--these are
24 estimates that we have provided, but I do think there is
25 more that we can do. I would love to be able to tell you,

1 Senator, in Minnesota how many jobs there are and what
2 industries, and right now we are not able to do that. But
3 we are looking to enhance our systems, and right now we do
4 have the Commerce Department conducting a more precise study
5 for us that is going to value the EB-5 program and talk
6 about jobs created.

7 Senator Klobuchar. Did you want to add anything, Mr.
8 Cohen?

9 Mr. Cohen. No, Senator. Thank you.

10 Senator Klobuchar. Okay. Just one last thing, and I
11 appreciated the Chairman's help on this, a program that is
12 not an EB-5 program, but as you know, at the end of the year
13 we were looking at at least getting extensions as we worked
14 toward an immigration reform bill. EB-5 was extended to
15 religious workers and the Conrad 30 program. And what the
16 Conrad 30 program does, similarly, to try to keep work and
17 jobs and people working in our country in places of need, it
18 allows foreign medical doctors trained in the U.S. to apply
19 for a waiver--I do not know if you are familiar with this--
20 for the 2-year residence program upon completion of their
21 exchange program. So basically what is happening is we are
22 training some doctors from other countries, and they
23 actually are required to go back to their country. However,
24 some of them would like to stay, and we actually have a need
25 for doctors, a big need--I know this in my State--in rural

1 areas and underserved areas. So this allows them to do a
2 waiver for their 2-year residence program, and we have found
3 it to be really helpful.

4 So what you do not know about your EB-5 program, it has
5 actually been somehow going along with our program, which is
6 an entirely different program, but I wanted to make sure you
7 are aware of this because it allows us to make sure that
8 underserved areas, including a lot of the rural areas of our
9 country, have doctors. And the reason it is called "Conrad
10 30" is it was named after former Senator Conrad, who was
11 here for a number of years, from North Dakota. North Dakota
12 has had a doctor shortage, and also because it allowed 30
13 doctors for each State, and we have been trying to make some
14 improvements to it, as I know is happening with the EB-5
15 program, for spouses and for other things to make the
16 program move more smoothly. But I just wanted to mention
17 that program as well as another immigration program.

18 So thank you very much, and thank you, Mr. Chairman.

19 Chairman Grassley. I will call on Senator Leahy, but I
20 already mentioned that Senator Leahy and I had worked on
21 this legislation last year. Thank you very much, Senator
22 Leahy.

23 Senator Klobuchar. Yes, thank you as well, Senator
24 Leahy.

25 Senator Leahy. Thank you. And, Mr. Chairman, I want

1 to thank you and I want to thank Senator Klobuchar on this.

2 I think it is really important that you are holding
3 this hearing. I think this is an area that needs a lot of
4 oversight.

5 I am going to put my full statement, with your
6 permission, in the record.

7 Chairman Grassley. Yes, without objection.

8 [The prepared statement of Senator Leahy follows:]

9 / COMMITTEE INSERT

1 Senator Leahy. But there is one point that I do want
2 to make very clear. Reform of this program has to be
3 meaningful reform. Reform in words only does nothing to
4 help. We have to have real change to protect national
5 security, which should be important to all of us. We should
6 eliminate rampant fraud and abuse.

7 Now, many of these necessary reforms are not included
8 in some of the alternative proposals that are being pushed.
9 That should cause us all pause. Senator Grassley and I,
10 keeping this totally out of any kind of partisan thing, we
11 want real reform. It means meaningful reform of the
12 Targeted Employment Areas. I am not trying to keep rich
13 neighborhoods in New York City or Texas or elsewhere from
14 gaining access to EB-5 capital. But they should not get it
15 all, and they should not have it at a discount. Congress
16 never intended that. I was here when the original EB-5
17 program was written. That was never intended. I want a
18 fair share--and I am not asking for anything more than a
19 fair share, but I want a fair share to rural and urban poor
20 areas. Affluent areas tend to take care of themselves, but
21 I am thinking of the rural and urban poor areas.

22 The regional center program that exists today too often
23 serves as a corporate subsidy for mega developers.
24 Newspapers from the Wall Street Journal to the Seattle Times
25 have exposed the widespread abuse of Targeted Employment

1 Areas, which has resulted in the wealthiest pockets of the
2 country qualifying for incentives intended for distressed
3 areas. Now, these are newspapers with widely varying
4 editorial content, but they are united on this. In fact,
5 the Wall Street Journal reports that an estimated 80 percent
6 of all EB-5 projects need gerrymandering to qualify as high-
7 unemployment areas.

8 So, Mr. Colucci, let me ask you, is it still the
9 Department's position that stringing together affluent
10 census tracts that contain EB-5 projects with unrelated
11 high-unemployment census tracts is gerrymandering, as
12 Secretary Johnson has described it?

13 Mr. Colucci. Senator Leahy, you are correct that
14 Secretary Johnson did use the term "gerrymandering" in his
15 letter to the Committee, and I think what we want to do, in
16 terms of being the administrator of the program, is bring a
17 little bit more consistency with respect to how the States
18 put together these Targeted Employment Areas, and we are
19 going to seek to do that. We do have the authority to do
20 that through regulation, and we are going to consider that.

21 Senator Leahy. So are you suggesting that--I mean,
22 some of our legislative efforts have been blocked. I think
23 most of us who sit down and really look at this know that
24 there have been abuses and they have to be corrected. Are
25 you saying that you can ensure, for example, real incentives

1 to invest in distressed areas as Congress intended rather
2 than what we are seeing through the gerrymandering?

3 Mr. Colucci. Sir, I think what we think we can do is
4 to try to bring a little bit more consistency with respect
5 to how Targeted Employment Areas are put together by each of
6 the States. This is something that each quarter we have a
7 stakeholder engagement where we have an average of 600
8 individuals, either in person or on the phone, attending our
9 engagement, and this is something that is brought up at some
10 of our engagements about, you know, leveling the playing
11 field, one consistent set of rules for each State to abide
12 by.

13 Senator Leahy. I think it is safe to say that neither
14 Senator Grassley nor I wanted to exclude urban areas. I
15 might not have urban areas in my States; he does in his.
16 But we want them to go to the poor areas which would not get
17 the investment otherwise, not areas where people want to go
18 in and invest because they want to live there and have
19 apartments there or whatever. And, of course, in rural
20 areas it speaks for itself. Rural areas, whether it is
21 rural Iowa, rural Vermont, rural Arizona, they need
22 investments and jobs in those areas so that you get rid of a
23 lot of the haves/have-nots that States face. That is more
24 of an editorial comment on my part, but work with us and let
25 us--the Chairman and I are committed. We would like to see

1 real reform.

2 So I thank you, Mr. Chairman, and I apologize that--
3 well, you understand the reason why I could not be here
4 earlier, and I think you fully support the reason I could
5 not be. But thank you.

6 Chairman Grassley. You have been so active in this
7 area of reform of EB-5. No apology is necessary. I hope
8 all the people in Vermont know how hard you are working on
9 it.

10 I will go to the second round, and I will just repeat
11 the question you have already answered so you know where I
12 am picking up again. Why not rescind your regulations and
13 start overruling State TEA designation? My follow-up
14 question: Since the agency restructured the program in
15 Washington, supposedly to prevent fraud, although there is
16 some suggestion that this was so that the former director
17 could have more direct control over adjudicators and
18 increase processing times, but, regardless, why can't the
19 agency simply hire employees that would oversee the TEA
20 designation? And given that States have every incentive to
21 ensure the lines are gerrymandered, isn't it best for this
22 office, your office, to make a final ruling on those
23 designations?

24 Mr. Colucci. Senator, I will say, as we look to
25 construct a regulation, that we will think about all

1 available options with respect to how we put together and
2 approve Targeted Employment Areas.

3 Chairman Grassley. I appreciate your answer. Just so
4 you can acknowledge, you do not have to agree with me at
5 this point, but there is a financial incentive for the
6 States to do everything they can to get that money. And if
7 you are going to avoid a lot of things that the States
8 manipulated to get it through the census tracts, et cetera,
9 et cetera, you know, that is where a lot of stuff will be
10 cut off--you know, whatever the cowboys, cut off, you know,
11 the herd. Anyway, if you can stop it at the beginning, the
12 better off you are.

13 Let me ask you another question. Will you use your
14 authority to deny petitions for investment in Targeted
15 Employment Areas that have clearly been gerrymandered?

16 Mr. Colucci. Senator, right now our regulations
17 require deferring to the States with respect to how Targeted
18 Employment Areas are put together, through a policy
19 memorandum, we defer to the States. We will look at their
20 methodology. We will look at, you know, what data they use
21 to put together that Targeted Employment Area to make sure
22 that they are using the most recently available unemployment
23 statistics, for example. However, we will not second-guess
24 the actual construction of that area, but we will indeed
25 ensure that that area does meet the 150 percent necessary to

1 be designated as a Targeted Employment Area.

2 Chairman Grassley. I accept your answer. I am not
3 sure that that is enough. I think that is where--there is a
4 lot of leeway there where a lot of bad things that get
5 around the original intent of the law and get away with. By
6 the way, I just realized what I was trying to say, "cut it
7 off at the pass."

8 Anyway, do you think it is appropriate for a project to
9 be built with EB-5 money in the most affluent areas of New
10 York City, on Fifth Avenue or at the edge of Central Park,
11 simply because the regional center was able to count low-
12 income and high-unemployment areas in Harlem?

13 Mr. Colucci. Sir, what I can tell you is I guess
14 reiterate what I said. Right now the States are able to put
15 together those Targeted Employment Areas, and we do not
16 second-guess the areas that they designate. However, we
17 will ensure that their methodology is up-to-date and
18 accurate.

19 Chairman Grassley. Okay. Along the lines of Senator
20 Feinstein's questions, can you talk a little bit about the
21 trends you see in funds from investors, whether they are
22 gifted to them or loaned to them?

23 Mr. Colucci. It is quite common for us to see funds
24 that are not necessarily loaned to them, but where they will
25 use an asset of theirs, most usually a residence, and, you

1 know, pull money out, take a mortgage or a second mortgage
2 out and utilize those funds for their investment.

3 Chairman Grassley. I am going to make a statement, and
4 if I am wrong, you tell me I am wrong. And then I have got
5 a question to follow up. The law prohibits limiting any
6 type or sources of funds, I believe. Is the agency
7 contemplating any restrictions at all on the source of funds
8 that may be used in EB-5 investments?

9 Mr. Colucci. Sir, right now we ensure that the source
10 of funds is legitimate, and that is what our adjudicators do
11 every single day, is really look to see if those funds are
12 legitimate.

13 Chairman Grassley. Can you say with certainty today
14 that no foreign government owns a regional center or does
15 not invest in a regional center or its affiliated
16 enterprises?

17 Mr. Colucci. Sir, I do not believe that is the case,
18 but I would need to go back and just consult with the staff,
19 because I do not want to misspeak at this hearing.

20 Chairman Grassley. Then why don't you do that and
21 submit that in writing. Would you, please?

22 Mr. Colucci. We would be happy to.

23 [The information follows:]

24 / COMMITTEE INSERT

1 Chairman Grassley. Can you say with certainty today
2 that no project is being used by a foreign government or
3 entity to conduct espionage or terrorist activities against
4 the United States?

5 Mr. Colucci. Sir, I think in the--to respond to your
6 question, I think the safest thing to do is probably offer a
7 briefing in maybe a different setting than today. I do not
8 think it is the case, but I think it is probably safer to do
9 that in a different scenario.

10 Chairman Grassley. Well, I guess maybe I would like to
11 have that briefing.

12 Senator Leahy. I will join you.

13 Chairman Grassley. Thank you, Senator Leahy.

14 I did infer--or I did state in my opening statement
15 that we have had some of those secured briefings, but if
16 that is what it takes to answer that question, I will do
17 that.

18 Senator Flake, I have got more questions, but I should--
19 -okay. Thank you. I am doing a second round. Do you have
20 questions?

21 Senator Leahy. I do not.

22 Chairman Grassley. Okay. My next question, Mr.
23 Colucci, deals with a number of concerns about the job
24 creation requirement.

25 First, under the law, EB-5 investors must create full-

1 time employment for not fewer than 10 U.S. citizens or
2 lawful residents. However, under current regulation, the
3 agency may adjust an investor's status to permanent
4 residents if investors simply provide evidence that they
5 "created or can be expected to create within a reasonable
6 time 10 full-time jobs."

7 Now, to me that gives a lot of leeway, but let me
8 continue.

9 Further, USCIS believes that to establish that jobs
10 reasonably can be expected to be created, it only has to be
11 determined that the jobs "are more likely than not going to
12 be created within a reasonable time." The Department should
13 ensure that foreign nationals are only obtaining green cards
14 once these 10 full-time jobs are actually being created, not
15 using methodologies, estimates, and expectations that they
16 likely will be created.

17 Second, EB-5 investors are allowed to take credit for
18 jobs their investments did not create. In 2013, the
19 Inspector General concluded that USCIS regulations allowed
20 foreign investors "to take credit for jobs created with U.S.
21 funds, making it impossible for USCIS to determine whether
22 foreign funds actually created the jobs. Consequently, the
23 foreign investors are able to gain eligibility for permanent
24 resident status without proof of U.S. job creation." That
25 is the end of that quote that I started with.

1 The Inspector General described how in one case it
2 reviewed, the regional center was able to claim 100 percent
3 of the projected job growth from the project to apply
4 towards its foreign investors, even though the foreign
5 investment was limited to only 18 percent of the total
6 investment in the project.

7 In 2015, the Government Accountability Office agreed
8 that the agency's practice of allowing EB-5 investors to
9 claim all jobs created by projects funded with both EB-5 and
10 non-EB-5 money "can inflate the job creation benefit of the
11 immigrant investment."

12 Last point. The EB-5 category called "tenant occupancy
13 projects" are projects in which regional center funding is
14 used to construct or renovate offices or retail space at,
15 for example, office buildings or strip malls. Under the
16 tenant occupancy model, businesses move into the new or
17 refurbished office space, and the jobs of workers moving in
18 are counted as jobs created by the EB-5 investment. But in
19 late 2011, USCIS economists concluded that the application
20 of the tenant occupancy methodology is not a reasonable
21 methodology for estimating job creation.

22 So based on this conclusion, it is the Committee's
23 understanding that senior USCIS career officials advocating
24 prohibiting tenant occupancy projects altogether because the
25 nexus between the investment and the job creation was too

1 attenuated. These recommendations were evidently
2 disregarded by USCIS leadership, and tenant occupancy
3 projects were allowed to stay.

4 So, question: How does the agency confirm that 10
5 full-time jobs have actually been created by each EB-5
6 investor?

7 Mr. Colucci. Thank you for that question, Senator. An
8 individual who comes in as an immigrant investor and stays
9 here for the required 2 years, at the end of that 2-year
10 period they are seeking to remove their conditions, and what
11 they have to do in order to do that was sustain their
12 investment the entire time of their residency here, the 2
13 years, as well as be able to demonstrate that their
14 investment led to the creation of 10 jobs. And so the
15 burden, again, falls to the petitioner to prove to us that
16 they did indeed create 10 jobs.

17 In the case of direct jobs, we actually receive from
18 the petitioner via the employer an actual, what is called an
19 "I-9," a USCIS form that confirms eligibility for employment
20 within the United States.

21 As far as indirect and induced jobs, which are created
22 using a model, which is allowed by the statute, we confirm
23 that if it was an expenditure-based model that was put
24 together, in other words, we are going to spend \$100 million
25 on a hotel in Washington, D.C., to create X number of jobs,

1 we will confirm that those expenditures actually took place.
2 The petitioner will provide that evidence to us.

3 Chairman Grassley. If I am not wrong, you said that
4 more than 35,000 jobs have been created because of the
5 program. How many of those are direct jobs versus indirect
6 jobs? Can you say how many direct jobs were counted in the
7 years 2014 and 2015?

8 Mr. Colucci. I do not have that breakdown, Senator.

9 Chairman Grassley. Can you answer that in writing? Or
10 is it not possible to answer it even in writing?

11 Mr. Colucci. I think we can certainly put something
12 together in writing, but I do not know how exact it would
13 be. But we could certainly look at percentages, rough
14 percentages.

15 Chairman Grassley. Well, then, before you go to all
16 that work, talk to my staff and find out if what you might
17 be able to give to us would be worthwhile. Otherwise, why
18 have you do the work?

19 Will you terminate the policy allowing investors to
20 count all the jobs created by a project towards the job
21 creation requirement even when EB-5 money accounts for only
22 a fraction of the total investment? Alternatively, would
23 the agency consider putting a cap on the percentage of jobs
24 estimated to be created by non-EB-5 funds in order to meet
25 the job creation requirement?

1 Mr. Colucci. Senator, so the agency made a choice, a
2 policy choice, and actually put into regulation the ability
3 for all investment to count towards EB-5 jobs, and we
4 recently looked at a number of industries, and we came up
5 with about 160 that would not be able to qualify for EB-5
6 funding because they just cannot create the jobs on EB-5
7 investment alone. That includes things like manufacturing,
8 pharmaceutical industry. And I think I would also like to
9 point out in some cases the reverse is true. Projects may
10 not take place but for EB-5 funding. I have seen a number
11 of lending letters from financial institutions in which they
12 state this funding is only contingent upon you being able to
13 get EB-5 funding.

14 And then just a final point on that is we like to see
15 third-party financing. It gives us a little bit more--you
16 know, it is good to know that a commercial lending
17 institution has evaluated the project and decided to invest
18 in that project. But certainly if the Committee has ideas
19 with respect to this, we are certainly able and willing to
20 discuss and provide any technical assistance as requested.

21 Chairman Grassley. Okay. Will USCIS move to prohibit
22 tenant occupancy projects? And if you will not, why would
23 you not do that, especially based upon the IG report, or
24 GAO, whatever it was?

25 Mr. Colucci. Right now we do allow tenant occupancy.

1 I can tell you that it is not something that the regional
2 centers use very frequently, but we look at tenant occupancy
3 like we look at everything, based on a preponderance of the
4 evidence. And so the burden is on the petitioner to show
5 that those jobs that resulted from a new construction
6 project--in other words, the tenants that inhabit that
7 building are new jobs versus relocated jobs and they have to
8 be able to show to us that that has occurred. And one way
9 they can do that is through the modeling that you talked
10 about, the statistical or economic modeling. And one way to
11 do that is to show--it is supply and demand, to show that
12 there was significantly more demand than there is supply in
13 an office, and that is something that our economists will
14 vet. And, again, just to stress it one more time, the
15 burden is on the petitioner to establish that.

16 Chairman Grassley. Currently, regional centers and,
17 thereby, their USCIS regional center designations are being
18 bought and sold among equity and capital investment groups,
19 some of which, we understand, may be Chinese-owned. USCIS
20 does not receive prior notification of these sales and only
21 requires these sales to be reported through an amendment
22 after the fact. Regional centers are also rented. Such
23 sale and rental transactions should be prohibited as they
24 greatly diminish the integrity of the program and make it
25 difficult, if not impossible, to oversee regional center

1 activities.

2 Would USCIS consider prohibiting, restricting, or at a
3 minimum requiring review and approval by USCIS of the
4 proposed sale or rental of regional centers? And if not,
5 why not?

6 Mr. Colucci. Senator, you are correct that as of right
7 now today we have to be made aware of a sale within 30 days
8 of that sale taking place. But I would stress that we do
9 get the information with respect to the new owners of the
10 regional center, and if we do have concerns, we will work
11 those like we would any other case where there are concerns
12 and, if needed, get another investigative agency to look
13 into it and then potentially put the associated petitions
14 and applications on hold.

15 Chairman Grassley. Given widespread reports of
16 regional center failures and abuse by unscrupulous
17 promoters, the agency must take a more aggressive approach
18 to ensuring that operators and investors comply with the
19 law. One way to monitor compliance and prevent fraud is by
20 instituting a program of site visits and random auditing of
21 regional centers and projects. Site inspections could also
22 be a substantial tool in assessing a regional center's
23 continual requirement to promote job creation and economic
24 development bolstering current efforts. If necessary, the
25 agency has the authority to assess fees to assist with these

1 increased site visits.

2 Senator Leahy's bill and my bill allow for the creation
3 of an integrity fund, requiring regional centers to pay an
4 annual fee to the Department for the purpose of conducting
5 audits and site visits--in other words, just to see if the
6 law is followed.

7 Will USCIS commit to performing a site visit of every
8 EB-5 project site at least once during the 2-year period
9 between approval of the first I-526 petition and the date on
10 which such petitioners petition for removal of conditions is
11 adjudicated?

12 Mr. Colucci. Thank you for that question. I can tell
13 you that right now we are planning, USCIS is planning to
14 institute a random site visit program so that we can go out
15 there and determine that the jobs are taking place or the
16 projects are taking place and they are on schedule and jobs
17 are being created.

18 We are also in the process of developing an audit
19 program where we are hiring auditors right now who can go
20 out and audit regional centers. So we can do this in the
21 absence of legislation, and we are taking those steps
22 forward to better promote program integrity.

23 Chairman Grassley. So the answer is that very, very
24 shortly those site visits are going to happen as a routine,
25 right?

1 Mr. Colucci. We hope to get those off the ground this
2 fiscal year, yes, Senator.

3 Chairman Grassley. Okay. I am going to--I might have
4 some--okay. Then I will conclude.

5 Listen, once again, just so you know, we do appreciate
6 your staff and you having been helpful in the writing of
7 legislation, so I thank you a second time. I thank you for
8 being a witness here today. It is clear that reforms are
9 needed in the EB-5 regional center program. If Congress
10 decides to reauthorize it, I hope my colleagues understand
11 the implications of allowing this program to go on as it has
12 for so long unchecked and unchanged.

13 So let me be clear. This will be the first hearing of
14 this Committee on the EB-5 program. We will also keep a
15 close eye on the hearings held by the House Judiciary
16 Committee. I am happy to meet with other members, any
17 member, and work with other offices to achieve this real
18 reform that benefits the entire country and the American
19 people.

20 The hearing record will be open for 1 week for members'
21 statements and questions for the witnesses, so you folks
22 might expect some questions from other people.

23 Senator Leahy?

24 Senator Leahy. Mr. Chairman, I cannot thank you enough
25 for doing this. I think it is extremely important to have

1 further hearings. As I review this record, I may have a few
2 questions for the record, but if this program is to continue
3 to exist, it has got to improve, and the problems in it have
4 got to be removed. I will work with you as hard as you
5 want.

6 Chairman Grassley. And work as hard as you can to do
7 everything you said you were going to do, or other things I
8 have asked you to do within the law, and also continue to
9 work with us, as you have, on technical help on the
10 legislation.

11 The meeting is adjourned. Thank you all very much.

12 [Whereupon, at 11:58 a.m., the Committee was
13 adjourned.]

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